

KRIZIA TECHNOLOGIES

Enterprise Cloud & SAP Migration Services

From Legacy to Cloud. Your Complete SAP Migration Partner.

One trusted partner. One end-to-end journey.
From first assessment to go-live and beyond.

Document	End-to-End Process & Customer Case Study
Prepared by	Indresh Pratap Singh, Krizia Technologies
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Email: contact@krizia.in · Web: www.krizia.in · WhatsApp: +91-93197-07938

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SAP ECC → S/4HANA Cloud Migration · Enterprise Services · 2026

Why Companies Migrate — The Reality

SAP has announced that **standard support for SAP ECC ends on 31 December 2027**. After that date, staying on ECC means no more security patches, no legal or tax updates, and growing compliance risk — at an ever-increasing extended-maintenance cost. Every company running SAP ECC must eventually move to **S/4HANA**.

That decision brings three big questions:

- **How do I migrate without disrupting my business?** (downtime is revenue)
- **How do I control cost and risk?** (budget overruns kill projects)
- **Who do I trust with my most critical system?** (ERP failure = business failure)

This document shows exactly how **Krizia Technologies** answers those questions — with a proven, transparent, end-to-end process, and a real customer story that shows how it works in practice.

Our End-to-End Process — Start to Delivery to Support

We divide every engagement into **6 clear phases**. You always know where you are, what happens next, and what you are paying for. No surprises. No hidden scope.

1 Discovery & Assessment

Weeks 1–2

Goal: understand your system completely before we touch anything.

- Free technical assessment using **SAP Readiness Check 3.0** and Simplification Item Check
- Full inventory: database size, custom code (ABAP), interfaces, users, integrations
- Custom code analysis with ATC — we find exactly what needs to change
- Deliverable: **Readiness Report + high-level roadmap** — no cost, no obligation

2 Architecture & Planning

Weeks 3–6

Goal: design the target cloud landscape and agree the plan.

- Cloud architecture (AWS / Azure / GCP) — HA, DR, backup, security, networking
- Precise **HANA sizing** from your real database numbers (not guesses)
- Migration method selection: brownfield / greenfield / selective — with a clear recommendation
- Transparent **cost model** (3-year TCO) and a phased project plan with milestones
- Deliverable: **Signed architecture document + budget + project plan**

3 Build & Sandbox Conversion

Weeks 7–9

Goal: prove the migration works on a real copy — before production.

- Cloud landing zone built with **Infrastructure-as-Code (Terraform)** — reproducible and auditable
- First full conversion on a **sandbox system** (a real copy of your production data)
- We benchmark the actual downtime and tune the migration for speed
- Deliverable: **validated migration method + downtime benchmark**

4 Quality System (QAS) Conversion & Testing

Weeks 10–15

Goal: complete all adaptations and test everything with your business users.

- Second conversion on the Quality system — closer to production reality
- Custom code adaptation, Business Partner (CVI) preparation, Fiori activation
- Business process regression testing with your functional teams
- Deliverable: **signed-off test results** — your teams confirm the new system works

5 Cutover & Go-Live

1 Weekend

Goal: migrate production with minimal downtime and a tested rollback plan.

- Full dress rehearsal before the go-live weekend
- One-step SAP procedure (SUM 2.0 DMO) — database migration, system conversion, cloud move together
- Documented rollback plan — if anything fails, your old system is untouched and recoverable
- Go-live support around the clock; business sign-off at every checkpoint
- Deliverable: **successful production go-live**

6 Support & Optimization

Go-Live +

Goal: keep your new system healthy, secure, and cost-efficient.

- **2-week hypercare** with dedicated on-call support immediately after go-live
- 24x7 monitoring: performance, availability, backup, and security alerts
- Continuous cost optimization — we watch your cloud spend and right-size
- Optional long-term managed services: Basis, HANA administration, patching, upgrades
- Deliverable: **ongoing reliability and controlled cost**

One team, one contract, one accountable partner. You never coordinate between separate consultants, cloud vendors, and support providers. Krizia Technologies owns the outcome end to end.

Case Study — How We Helped "Meridian Manufacturing"

"Everyone told us we had to move off SAP ECC, but nobody showed us how to do it safely. Krizia Technologies didn't just migrate our system — they held our hand through every step, and we never missed a single day of business." — CIO, Meridian Manufacturing (a mid-size company, name changed for confidentiality)

The Customer

Meridian Manufacturing, a 400-employee company with two plants, had run **SAP ECC 6.0 for 14 years**. Their system held 1.8 TB of critical business data (orders, inventory, finance) and served **300 daily users**. Their IT team had just 3 people — and none of them had ever done a migration before.

The Problem

In early 2026, Meridian received the news that many companies dread: **SAP ECC support ends in December 2027**. Suddenly they faced:

- A hard deadline they didn't have the skills to meet
- Fear of **downtime** — their factory runs 6 days a week; even one lost day costs ~\$50,000
- Fear of **data loss** — 14 years of financial and customer history
- Confusing vendor quotes with unclear scope and hidden costs

They had already talked to two large consultancies. The quotes were **three times their budget**, and neither firm could explain in plain language what would actually happen to their factory during cutover. Frustrated and worried, Meridian reached out to Krizia Technologies.

Our First Step — No-Cost Discovery

Instead of selling, we started with a **free assessment**. In two weeks, using SAP Readiness Check 3.0, we mapped their entire landscape: database size, 140 custom ABAP programs, 25 interfaces, and their real usage patterns. We delivered a clear report: **"Here is what you have, here is what changes, and here is exactly what it will cost."** The Meridian CIO later told us this transparency is why they chose us.

The Plan — Clear, Phased, Affordable

We proposed a **brownfield migration to S/4HANA on AWS** — preserving all 14 years of data and configuration, so the business kept working the way they knew. Key decisions, all explained in plain English:

- **HANA database on r8i.32xlarge** (1,024 GB memory) sized precisely from their real 1.8 TB database
- **High availability**: a synchronous replica in a second data center — if one server fails, no downtime
- **Disaster recovery**: an asynchronous copy in a second region for extra safety
- **Downtime target: one weekend** — using SAP's proven SUM 2.0 DMO one-step procedure
- Budget: **within their original allocation**, with a 3-year cost model they could take to their board

The Journey — Two Safe Rehearsals

We never migrated production "cold." First, we converted a **sandbox copy** of their real system — a full dress rehearsal that proved the process and measured exact downtime. Then we did it again on their **quality system**, where their own finance and warehouse teams tested every business process and signed off. By go-live day, the migration had been **executed and validated twice**.

Go-Live Weekend

On a Friday evening, users logged out, and our team executed the one-step conversion. The factory was back up on **Sunday morning — well within the target**. Total downtime: **26 hours, on a weekend, zero lost production days**. Their old ECC system stayed untouched as a safety net for four weeks. It was never needed.

After Go-Live — We Stayed

We provided **two weeks of hypercare** with a dedicated team on call, then transitioned to ongoing managed support. Meridian now runs with:

- Automatic daily backups they never have to think about
- 24x7 monitoring with alerts before small problems become big ones
- A cloud cost review that saved them **an additional 15%** in the first six months
- Their small IT team learning S/4HANA alongside us, not drowning in it

Meridian's Results — Measurable, Not Just Promises

26 hrs

Total downtime
(weekend)

0

Lost production days

14 yrs

Of data fully preserved

15%

Cloud cost saved in 6
months

100%

Within budget

What Meridian's CIO said after go-live: "Krizia Technologies treated our factory like their own. They explained everything in language we understood, rehearsed until we were confident, and delivered on time and on budget. The best decision we made this year was picking the right partner — not the biggest one."

Why Krizia Technologies?

Concern	How We Solve It
"I can't afford downtime."	We rehearse twice, benchmark real downtime, and schedule cutover on weekends. Rollback is always ready.
"I don't want to lose data."	Brownfield migration preserves everything. Immutable backups + DR replica give multiple layers of protection.
"I don't understand cloud jargon."	We explain in business language. Every decision comes with a "what this means for you."
"I'm scared of hidden costs."	Transparent 3-year cost model upfront. One contract. No surprise invoices.
"My team can't run this alone."	We handle the heavy lifting during migration and train your team — with optional long-term managed support.
"Who do I call if something breaks?"	One accountable partner, 24x7. No ticket roulette between vendors.

Ready to start your journey? Every engagement begins with a **free, no-obligation assessment**. Contact Krizia Technologies to book yours. Let's solve your problem together.

Let's Solve Your Problem Together

Every engagement starts with a **free, no-obligation assessment**. We will tell you exactly where you stand, what needs to change, and what it will cost.

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Email: contact@krizia.in

Web: www.krizia.in

WhatsApp: [+91-93197-07938](https://wa.me/919319707938)

Prepared by Indresh Pratap Singh

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